

# Mark Opара

## Shareholder

Mark joined the team at Seigfreid Bingham immediately after graduating law school and was quickly drawn to the health care industry. Mark has quickly become a go-to attorney for physicians, physician groups, physician management organizations, hospitals and health systems, dentists and dental services organizations, and chiropractors and multidisciplinary practices that need counsel in health care law. His versatile experience in employment law, mergers and acquisitions, and general corporate work makes him valuable in other industries as well.

**Serving those in health care with thorough counsel.** Mark spends most of his time serving the health care industry. He can help your medical practice by drafting and negotiating physician employment agreements, physician service agreements, employee policies, and creating management services arrangements. Mark also has experience assisting physicians and other providers in the implementation of medical spas and medical aesthetic practices, as well as concierge care and direct primary care models. He can also counsel your organization on a wide range of transactional legal needs, including equipment leases, transactional deals, clinic and office space leases, and employee handbooks. And if you are experiencing a health care merger or acquisition, he can help you with that process as well.

**A firm grasp on health care compliance issues.** In addition, he can help you and your organization remain compliant with a wide range of federal and state regulatory systems. In particular, he can help you avoid fraud and abuse, wage and hour claims, and a host of issues related to Anti-Kickback/Stark laws, EMTALA, and State licensing issues. His knowledge of the ever-evolving world of health care, paired with his responsive nature and communication skills make him the perfect business partner for those with a variety of legal issues.

**A background in health care and employment law.** Mark has a wide range of experience in the area of labor and employment and has assisted clients with matters that include: drafting, revising, and updating employee handbooks, personnel policies, and separation agreements, drafting and negotiating non-competition agreements, employee/contractor classification issues, wage and hour compliance, ADA/FMLA leave compliance, and issues related to social media. His unique background in both employment and health care law allows him to provide excellent value to hospitals and health systems with a wide range of needs. As a result, and unlike some Kansas City attorneys, Mark doesn't need assistance from an employment lawyer when his business clients need employment law help – he has the experience to do it all.



816.265.4140  
mopara@sb-kc.com

2323 Grand Blvd. Suite 1000  
Kansas City, MO 64108



## Education

University of Missouri –  
Kansas City, School of Law,  
J.D., 2010, Law Review  
Washburn University, B.S.  
Political Science, 2007

## Admissions

Kansas  
Missouri

## Services

Corporate Law  
Mergers & Acquisitions  
Employment Law  
Health Care Law  
Transportation Law

## **Experience with mergers and acquisitions.**

Mark also has experience working with buyers, sellers, and investors on asset purchases, stock purchases, mergers, and other complex business transactions in other industries with clients at all stages of the business life cycle.

Outside of the law, Mark serves as a board member for both the Kansas City CARE Clinic and KCPT-Kansas City Public Television.

## **Representative Transactions**

- Represented physician oncology practice in the sale to a large university medical center
- Represented client in the acquisition of a county hospital by a large non-profit health system
- Represented several acute care county hospitals in the sales and mergers into health systems
- Representation of multiple dermatology practices in sales to private equity groups
- Represented large non-profit health system in its merger with another large non-profit health system
- Member of deal team that structured the acquisition of a cardiology physician group by a medical management corporation
- Represented a non-profit health system in the acquisition of a pharmacy
- Represented an orthopedic physician practice in the sale to a for-profit health system-owned practice
- Represented a home health agency in its acquisition of another home health agency
- Represented a hospice in its acquisition of a hospital-based hospice provider
- Represented a physical therapy company in the sale to a large national physical therapy provider
- Represented multiple dental practices and dental providers in acquisition or sale of dental practice
- Represented multiple dental practices in sales to private equity backed dental service organizations
- Represented multiple affiliated plastic surgery, medspa, aesthetic practices in sale to private equity backed management services organization.
- Representation of specialty medical practices in formation of independent multi-specialty physician groups
- Representation of dental services organizations in formation of DSO platforms
- Representation of multiple management services organizations in formation of MSO platforms
- Representation of multiple home health and hospice agencies in acquisition of, or formation of joint ventures with, hospital-based agencies.
- Represented pain management practice in sale to private equity group
- Represented multiple ENT specialty groups in sales to independent multi-specialty groups and a university medical center

## **Professional Affiliations**

- American Bar Association, Health and Labor & Employment Sections
- The Missouri Bar
- Kansas City Metropolitan Bar Association
- Greater Kansas City Society of Health Care Attorneys (Current President, Past Secretary)
- Missouri Society of Health Care Attorneys
- American Health Lawyers Association
- Kansas Association of Hospital Attorneys
- Kansas Bar Association
- Jackson County Bar Association

---

## Speaking Engagements

- Presenter: Healthcare Reform: Impacts on Health Insurance Companies, Employers and Individuals, (March 2013) co-presenter with Heath Hoobing and Tim Grasser
- Presenter: Social Media and the Law, (2012) co-presenter with Shannon Cohorst Johnson
- Presenter: Kauffman FastTrac Growth Venture; Business Law for Small Business Owners (2013) co-presenter with Rita Cortes
- Presenter: Business and Employment Law for Small Business Owners, (2014) co-presenter with John Peryam
- Presenter: Employers Responses to Infectious Disease Crisis, (2015) LeadingAge Missouri Legal Summit

## Recent Published Works

- Co-Author, "OSHA Issues New Guidance on Preventing Spread of COVID-19 in the Workplace" (February 2021)
- Co-Author, "Recent 2020 Employment & Business Law Developments" (January 2021)
- Co-Author, "EEOC Issues Guidance on COVID-19 Vaccines and When Employers Can Mandate Such Vaccines for Their Employees" (December 2020)
- Co-Author, "U.S. Department of Labor Revises Regulations Under FFCRA" (September 2020)
- Co-Author, "EEOC Issues New Guidance on COVID-19 and the ADA, the Rehabilitation Act, and Other EEO Laws" (September 2020)
- Co-Author, "DOL Issues Guidance on FFCRA School Leave" (August 2020)