

Health Care Law

We understand complex health care laws and your health care business. Let us navigate the law so you can heal people and maintain good health.

For over 50 years, Seigfreid Bingham's health care attorneys have helped medical facilities and professionals successfully maneuver through complex and constantly changing legal requirements. We're here so they can do what they do best: monitor health, encourage healthy living, and care for sick and injured individuals.

Health care providers and businesses face a myriad of challenges: expanding regulatory requirements, changing reimbursement models and reduced reimbursement, rapidly developing medical products and technologies, and an increasing need and demand for integration and network affiliations. We're on top of the persistent challenges you face in accessing, securing and harnessing data, and evolving threats and opportunities tied to improved care and successful business operations. Using deep industry knowledge and experience, our Health Care Group serves as a legal co-pilot to guide clients through ever-changing laws and regulations in a manner which helps achieve business or practice objectives.

Our Kansas City health care attorneys have built a reputation nationwide for knowing the law, providing good advice, creating practical solutions, and effectively implementing selected strategies. We do it on time and at lower rates than other firms with a health care practice. Representing a wide array of health organizations both large and small, we bring the same passion and care to each. Regardless if you operate a small medical practice or a multi-state hospital network, you will appreciate our firm's ability to provide timely and sophisticated legal advice.

Our team's long-standing experience in the health care industry allows our firm to provide clients with a broad spectrum of health care law services for a full range of health care organizations. Trust our consultation on a wide-range of issues that impact your organization's operations and strategic initiatives, while keeping legal expenses lower than most big law firms.



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Related Services

Mergers & Acquisitions

Nonprofit and Tax-Exempt Organizations

Employment Law

Corporate Law

Data, Privacy, and Technology

Litigation

Our wide-range of legal services provides practical advice that solves problems in a legally compliant way. If you are seeking comprehensive and cost-effective solutions for your health care organization,

you should work with Seigfreid Bingham.

Representative Experience:

Health Care Law

- Affiliations, Reorganizations, Mergers, Acquisitions, Joint Ventures, and Sale Transactions
- Clinical Research
- Stark, Anti-Kickback, False Claims, and Other Fraud and Abuse Laws
- State Prohibitions on Corporate Practice of Medicine and Fee Splitting
- Physician Recruitment, Employment, and Service Contracts
- Managed Care Contracts for Commercial and Government Plans and Self-Funded Employers
- Clinically Integrated Networks and Other Provider-Based Network Organizations
- Emerging Payment Models, including Shared Savings, Bundled Payments, Quality Rewards, and Other Value-Based Arrangements
- Provider and Facility Licensing and Accreditation
- Medicare and Medicaid Participation and Reimbursement
- Risk Management and Corporate Compliance Programs
- EMTALA
- CLIA and Related Laboratory Laws
- HIPAA and Other Privacy Laws
- Electronic Health Record Systems and Health Information Exchange Subscription and License Agreements
- Public Facility Law
- Federally Qualified Health Centers (FQHCs) – Health Center Program Compliance

General Business Law

- Practice Group and Other Medical Business Formations
- Buy-Sell Agreements and Other Agreements Among Owners of Medical Practices and Businesses
- Corporate Law, Governance and Responsibility
- Reorganizations, Mergers, Acquisitions, Joint Ventures, and Sales
- Dissolutions, Liquidations, and Winding Up of Businesses
- Facility Capital and Operating Leases
- Management Agreements and Management Service Organizations
- Executive Compensation, Benefits, and Contracts
- Purchasing, Leasing, and Other Procurement

Litigation & Dispute Resolution

- Physician Licensing, Credentialing and De-selection Hearings, and Litigation
- Contract Disputes of All Types
- Employment Related Hearings and Litigation
- Enforcement of Covenants Not to Compete
- State Attorney General Hearings, Proceedings, and Litigation
- Disputes Among Owners of Medical Practices and Medical Businesses
- Mediation and Arbitration
- Government Investigations-Witness Counsel

Representative Clients

- Americare Senior Living

- Associated Audiologists
- Ballad Health
- BioMed Valley Discoveries, Inc.
- Brightli
- Cass Regional Medical Center
- Centrus Health of Kansas City, LLC
- Cleveland University-Kansas City
- Family Health Center (Compass Health)
- Health Network of Missouri
- Kansas City Hospice & Palliative Care
- KVC Behavioral Healthcare
- Maury Regional Medical Center
- Mountain States Health Alliance
- Hutchinson Clinic, P.A.
- Iris Telehealth
- Kansas City Hospice & Palliative Care
- Katy Trail Community Health
- KVC Behavioral Healthcare
- Maury Regional Medical Center
- MAWD Pathology Group, P.A.
- Midwest Nephrology Consultants
- Missouri Highlands Health Care
- NKC Health
- Preferred Family Healthcare
- ReDiscover
- Rehoboth Mckinley Christian Hospital
- Sharon Lane Health Services
- Sunflower Neonatology Associates
- Surgicenter of Johnson County Partners
- Visiting Nurse Association

Representative Work

Health Midwest

We started our health law practice in 1982 representing Research Medical Center and helping it grow from one hospital into the largest health care delivery system in the Kansas City area known as Health Midwest. Our work culminated with our lead role as transaction counsel in the sale of Health Midwest to Hospital Corporation of America (HCA) in 2003 for $1.125 billion, the largest conversion of a nonprofit hospital system in U.S. history at that time.

Nonprofit Hospitals Joining Regional Health System

When nonprofit hospitals merge and change governance control, the parties need experienced legal counsel to guide through the involved requirements. Our health care attorneys have performed these transactions numerous times.

Ballad Health

Our health care attorneys played a critical role in the creation of Ballad Health, first by helping it build a large integrated health care system in Northeast Tennessee and Southwest Virginia known as Mountain States Health Alliance and then by helping complete its merger with Wellmont Health System to form

Ballad Health in 2018 under unique Tennessee and Virginia legislation that allows competitors to combine when the state determines the benefits outweigh any harms. Today, we provide Ballad Health with legal advice on a wide range of topics including mergers and acquisitions, physician employment, health care law compliance, working and contracting with independent physician groups, ownership and operation of ambulatory surgery centers, participation in new payment models, such as Accountable Care Organizations and bundled payment programs, and participation in provider networks.

Physician Practice Services

When physician practices decide to sell to hospitals or health care systems, effective representation is necessary to achieve the optimal start to the new relationship. Our health care attorneys have represented both hospitals and physicians in many of these transactions, so we know what is important to both parties and how to achieve common ground. We also help physician practices establish operations and relationships that enable them to remain independent private practices.

Attorneys



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